

QUALIFICATIONS OF BARRY WEISSENBORN

Barry has extensive experience in the valuation of a wide variety of rural property types, including natural resource, agricultural, residential, recreational and transitional lands. Experience centers on federal, state and local agency acquisitions, sales and exchanges, but also includes projects for utilities, non-profit organizations, corporate clients, attorneys and private individuals. Complex valuation experience includes conservation easements, rights of way, mineral material and mine-support properties. Mr. Weissenborn is an associate member of the American Society of Farm Managers and Rural Appraisers. He is an Arizona Certified General Real Estate Appraiser and has worked in California, Nevada and New Mexico as well.

STATE CERTIFICATION:

Arizona Certified General Real Estate Appraiser Number 30724. Currently certified through January 31, 2024.

PROFESSIONAL AFFILIATIONS:

Associate Member American Society of Farm Managers and Rural Appraisers
- Arizona Chapter President 2017, 2019
- Arizona Chapter Vice President, 2015 to 2017
- Arizona Chapter Secretary 2011 to 2015

PROFESSIONAL EXPERIENCE:

2015 to current: Co-Owner, Weissenborn Appraisal, LLC
1990-2015: Appraiser at Headquarters West, Ltd. - Tucson

APPRAISAL COURSES COMPLETED:

American Society of Farm Managers and Rural Appraisers:

Fundamentals of Rural Appraisal: Course A-1 0, 1990
Principles of Rural Appraisal: Course A-20, 1990
Advanced Rural Appraisal: Course A-30, 1993
Highest and Best Use: Course A-29, 1994
Report Writing: Course A-15, 1994
Uniform Standards of Professional Appraisal Practice and ASFMRA Code of Ethics: Course A-1 2, 1995, 1999
7Hr Uniform Standards of Professional Appraisal Practice Seminar, 2005, 2007, 2012, 2014, 2016, 2018, 2020
Ranch Appraisal Seminar, 1996
Permanent Plantings Seminar, 1996
Lease Valuation Seminar, 1998
Eminent Domain A-25, 1999
Advanced Sales Confirmation Seminar, 2002
Conservation Easement Seminar, 2001, 2004
Valuation of Conservation Easements and Other Partial Interests in Real Property, 2009
Requirements of UASFLA, the "Yellow Book", 2012, 2017
Sales Comparison Approach: Course A302, 2014

Appraisal Institute

Federal Land Exchange Seminar, 2001
Scope of Work: Expanding Your Range of Services, 2008
What Commercial Clients Would Like Appraisers to Know..., 2008
7Hr Uniform Standards of Professional Appraisal Practice Seminar, 2009

Other Organizations

University of Arizona - Finance 465 (Based on Appraisal Institute *Capitalization Theory and Techniques*), 1992
SACREASNAR USPAP Seminar, 2003

PARTIAL LIST OF PAST CLIENTS:

Freeport McMoRan Copper & Gold – Safford & Morenci, Arizona
Snell and Wilmer L.L.P. – Tucson Arizona
Farm Credit Services Southwest - Phoenix, Arizona
The Nature Conservancy - Arizona

USDOJ –Office of Valuation Services
USDA – Forest Service, Southwest Region, Albuquerque, New Mexico
USDOJ – US Attorney’s Office – Arizona District
Arizona State Land Department - Phoenix, Arizona
Pima County Public Works, Real Property Services – Tucson, Arizona

CONTACT INFORMATION:

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