

QUALIFICATIONS OF BEVERLY WEISSENBORN, MAI

Beverly has extensive experience in the valuation of most types of real property: vacant land, subdivisions, multi-family residential, commercial and industrial. Experience also includes valuation of complex properties, flood prone properties, easements, conservation easements, leased fee and leasehold estates. Geographical areas of experience include Southern Arizona, specifically Pima, Pinal, Santa Cruz, Cochise, Graham, Greenlee, La Paz and Yuma Counties. Areas of experience also outside of Southern Arizona include Gila County, Navajo County, Apache County, Coconino County and rural Maricopa County.

FORMAL EDUCATION AND CERTIFICATION:

Bachelor of Science Degree in Business Administration, Northern Arizona University, 1980. Concentration: Finance.

Successful completion of all courses related to the MAI designation given by the American Institute of Real Estate Appraisers or The Appraisal Institute between 1982 and 1991. Successful completion of the Comprehensive Examination for the MAI Designation, February 1991.

Arizona Certified General Real Estate Appraiser Number 30125. Currently certified through August 31, 2024.

PROFESSIONAL AFFILIATIONS:

Member of the Appraisal Institute, (MAI), Certification Number 8972. I have completed the requirements under the continuing education program of the Appraisal Institute. Currently certified through December 31, 2026.

President, Southern Arizona Chapter of the Appraisal Institute, 2004

Member, Board of Directors, Southern Arizona Chapter of the Appraisal Institute, 2005-07, 2021-23

Appointment to the Arizona State Board of Equalization, March 2007 to current

Current Member of the International Right of Way Association (IRWA), Saguaro Chapter #73

PROFESSIONAL EXPERIENCE:

2014 to current:	Owner, Weissenborn Appraisal, LLC
2005 – 2013:	Partner, Burke Weissenborn, LLC
1982 – 2005:	Associate Appraiser with Southwest Appraisal Associates, Inc.

APPRAISAL COURSES COMPLETED:

Appraisal Institute:

Understanding Limited Appraisals, September 1994
Subdivision Analysis, March 1996
Highest and Best Use Applications, June 1996
Litigation Skills for the Appraiser: An Overview, April 1997
Acquisitions & Appraisals of State Lands, April 1998
Attacking & Defending an Appraisal in Litigation, January 2000
Partial Interest Valuation – Undivided, March 2000
Conservation Easements – June 2001

Appraisal Consulting – October 2003
Reappraising, Readdressing and Reassigning Appraisals – May 2005
Scope of Work – May 2005
Case Studies in Commercial Highest and Best – May 2007
Condemnation Appraising: Advanced Topics & Applications - March 2008
Appraisal Curriculum Overview - January 2009
Litigation Appraising; Specialized Topics and Applications, April 2011
Fundamentals of Separating Real Property, Personal Property & Intangible Business Assets – March 2012
Appraising the Appraisal; Appraisal Review-General – September 2012
Complex Litigation Appraisal Case Studies – March 2013
Business Practices and Ethics – June 2020
Advanced Land Valuation: Sound Solutions to Perplexing Problems – August 2017

International Right of Way Association (IRWA):

Eminent Domain & Right-of-Way Symposium, October 2010
Ethics and the Right-of-Way Profession, April 2011

Uniform Standards of Professional Appraisal Practice – 15 Hours, January 2004
Uniform Standards of Professional Appraisal Practice – 7 Hours, December 2021
Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book): April 2007 and May 2017

PARTIAL LIST OF PAST CLIENTS:

Government:

U.S. Department of Interior
 Bureau of Reclamation
 National Park Service
 Office of Special Trustee
U.S. Department of Agriculture – Forest Service
U.S. Department of Justice
U.S. Department of Veteran's Affairs
General Services Administration (GSA)
Arizona Department of Transportation
Arizona Department of Economic Security
Arizona Game & Fish Department
Arizona State Forestry Division
Arizona State Land Department
Pima County
City of Tucson
Town of Oro Valley

Lenders:

Alliance Bank
National Bank of Arizona
Zions Bank
Office of Special Trustee
Wells Fargo
Paragon Mortgage
Farm Credit Services Southwest
Fidelity Bank of Florida

Other:

The Nature Conservancy - Arizona
Trust for Public Lands
Arizona Electric Power Co-Op
Freeport McMoran
University of Arizona
CalPortland Company
Tucson Electric Power/UniSource Energy

CONTACT INFORMATION:

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